

B. Andrew Laudermilk

June 12, 2022

To the Executive Board:

I would like to be considered for one of the open seats on the Executive Board. My career in various aspect of the real estate and mortgage world gives me a great perspective that could be very helpful as a member of the TACO Executive Board. My past volunteer experience was over several years with the Oak Hill Youth Baseball Association. I realize that this is not necessarily relevant to volunteering for an HOA, but it did provide me with board experience, where I learned how to work with other board members to achieve our goals. My wife and I spend approximately 3 months out of the year at our Pine Cone condo and plan on spending more time there when my wife retires.

I hope that you will consider my interest in being a TACO board member as I believe that my background and experience lends itself to being a valuable member on the Executive Board.

Thank you for your time and consideration,

Andy Laudermilk

## **B. Andrew Laudermilk**

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**MLS ID**

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### **Highlights of Qualifications**

Hold both real estate license and mortgage broker license. Capability to use both my real estate license/background and mortgage experience to provide significant insight to the real estate and mortgage world. Extensive experience in both wholesale & retail mortgage industry. In-depth understanding of financial markets. Long-standing relationships with local and regional mortgage brokers & bankers. Proven ability to initiate, build & expand existing account base. Expertise in sales and production with mortgage & real estate companies. Excellent communication skills; ability to interface effectively with all levels of personnel & management.

### **Professional Experience**

#### **Security National Mortgage Company**

**2019 - Present**

Sr. Loan Officer, originating all types of residential loans

#### **Guild Mortgage**

**2016 - 2019**

Sr. Loan Officer, originating residential loans

#### **Southside Bank**

**2015 - 2016**

Sr. Loan Officer, originating residential loans

#### **Bank of America**

**2013 - 2015**

Sr. Loan Officer, originating all types of residential loans

#### **GMAC/Greentree/DiTech**

**2012 - 2013**

Sr. Loan Officer, originating all types of residential loans

#### **Key Mortgage**

**2000 - 2011**

Partner and Mortgage Broker. Successfully founded and managed small mortgage shop. Originating FHA, Conventional, VA and Non-conforming loans

#### **HomeComings Financial Network**

**1996 - 2000**

Hired as Account Executive responsible for the Austin-San Antonio markets. Expanded are sales to include Corpus Christi and south Texas. Volume increased substantially in all markets and a corporate decision was made to open an Austin office. Promoted to Area Production Manager. Recruited, trained and managed Account Executives and production personnel. First full year of operation branch exceeded all goals set by corporate, including volume and units closed. Managed eight account executives and fully staffed underwriting department.

**Education - Marketing - University of Texas, Austin, Texas**

**Licenses - Texas Mortgage Broker/Loan Officer License**

**Federal Registration as National Mortgage Loan Originator**

**Texas Real Estate License - #189380**